

ICFAI University, Jharkhand

Placement Notification

Type: On-campus/ Online

Ref No: IUJ/P22/SS/Int/00038

S/No.	Aspect	Details
01	Company Name	HDFC Asset management Company Ltd.
02	Short brief on the Company	<p>HDFC Asset Management Company Ltd. is one of India's largest mutual fund managers with ₹4.4 trillion in assets under management. Started in 1999, we were set up as a joint venture between Housing Development Finance Corporation Limited ("HDFC") and abrtn Investment Management Limited (erstwhile known as Standard Life Investments Limited). During FY18-19 we carried out an initial public offering, and became a publicly listed company in August 2018. Our principal shareholders are HDFC and abrtn Investment Management Limited which own 52.6% and 16.2% stake, respectively. HDFC Asset Management Company ("HDFC AMC") is the investment manager to the schemes of HDFC Mutual Fund ("HDFC MF").</p> <p>We offer a comprehensive suite of savings and investment products across asset classes, which provide income and wealth creation opportunities to our large retail and institutional customer base of 9.6 million live accounts. We have a dominant position in equity investments, with one of the highest market shares in actively managed equity-oriented funds. Our strengths lie in delivering simple and accessible investment products for the average Indian household. We are the most preferred choice for retail investors, with the highest market share in assets from individual investors. Our offering of systematic transactions further enhances our appeal to individual customers looking to invest periodically in a disciplined and risk-mitigating manner. Our schemes have weathered multiple market cycles and carry track records of up to 26 years. We work with diverse sets of distribution partners which helps us expand our reach. We currently have over 70 thousand empanelled distributors which include mutual fund distributors, national distributors and banks.</p>

		<p>We serve our customers and distribution partners in over 200 cities through our network of 227 branches and 1,207 employees. Our highly stable Management has steered the company since its inception through the ever-evolving industry. Our consistent position as one of India's leading asset management companies is driven by our comprehensive investment philosophy, process and risk management. Our 29-member investment team is highly experienced and competent with a track record of performance, stability and a deep understanding of businesses. We also provide portfolio management and segregated account services, including discretionary, non-discretionary and advisory services, to high net worth individuals ("HNIs"), family offices, domestic corporates, trusts, provident funds and domestic and global institutions.</p> <p>About HDFC Group: Our company is part of HDFC Group, a recognized financial conglomerate, with presence in housing finance, banking, life and non-life insurance, asset management, real estate funds and education finance. HDFC Ltd is one of India's leading housing finance companies and our majority shareholder.</p>
03	Company Website	https://www.hdfcfund.com/
04	Education Requirement (Program/Programs)	MBA
05	Eligibility Criteria (Minimum Marks, if any)	<ul style="list-style-type: none"> - Candidates need to be NISM 5A certified. - Excellent Relationship Management skills and excellent communication skills. - High degree of Integrity and reliability. - Open to relocate anywhere in India. - Should have a valid motor license and access to a two-wheeler. - A well rounded understanding of MF Industry & Financial Markets (Equity/ Debt / ETFs) and a clear understanding of the concepts of Mutual Fund. - Awareness of Indian and Global economic scenario, geopolitics, economic trends etc. Simple Calculations, simple Interest, compound Interest, percentages etc.
06	Designation/Job Title	Officer - Sales (Pathway Program)
07	Job Description	<ul style="list-style-type: none"> - Candidates will get a close exposure to various financial instruments like debt mutual funds, equity mutual funds, financial markets, structured products, AIFs, ETFs and various other asset classes. - Connect with and activate dormant channel partners.

		<ul style="list-style-type: none"> - Share knowledge and train channel partners / investors by making effective presentations on financial planning and products. - Develop and strengthen relationships with Individual Financial Advisors (IFAs), National / Regional Distributors and Banks to promote HDFC Mutual Fund's schemes. - Ensure that information and servicing needs of the channel partners / investors are met within the prescribed TAT. - Ensure customer service & compliance standards are upheld. <p>-MIS and Reporting.</p>
08	Location	Assam,Chandigarh,Delhi,Goa,Gujarat,Haryana, Himachal,Jammu,Jharkhand,Karnataka, Madhya,Maharashtra,Meghalaya,Mumbai, Punjab,Rajasthan,Sikkim,Tamil,Telangana, Uttaranchal, West Bengal
09	Selection Process	Online Aptitude Assessment Shortlist of applicants and Preliminary Interview Round Final Interview in a central location and Offer Release
11	Salary (Rs/Month)	INR 3.2 lakh per annum (Fixed)
12	Students to apply through the below link:	https://skillsconnect.in/job_profile/officer-pathway-program-hdfc-asset-management-company-ltd
13	Date for Campus Recruitment	Not yet finalized
14	Last Date to Apply	28 th April 2022
15	Person to be contacted	Prof. Sumit Kumar Sinha
16	Remarks	Interested candidates contact immediately/ Respond through the mail